

Incoterms® rules explain standard terms that are used in contracts for the sale of goods.

They are essential ICC tools that help traders avoid misunderstandings by clarifying the costs, risks, and responsibilities of both buyers and sellers.

Incoterms® 2010

Incoterms® rules define the responsibilities of buyers and sellers for the delivery of goods under sales contracts. Incoterms® 2010 takes into account the latest developments in commercial practice, and updates and consolidates some of the former rules.

ICC Guide to Incoterms® 2010

This invaluable Guide explains how ICC's famous trade terms apply in daily practice and shows the consequences resulting from the choice of the different terms. It also retraces the evolution of the Incoterms® rules since 1936 and illustrates changes and modifications of this revision. Detailed comments are accompanied by full colour graphics and a clear, user-friendly presentation for a deeper understanding.

Incoterms® 2010 Wallchart

The wallchart explains all 11 Incoterms® rules at a glance, ideal for classrooms, offices or as a gift for business partners. It is a full colour, poster-sized flow chart outlining the responsibilities of buyer and seller under each of the 11 Incoterms. It has proven to be a popular support tool.

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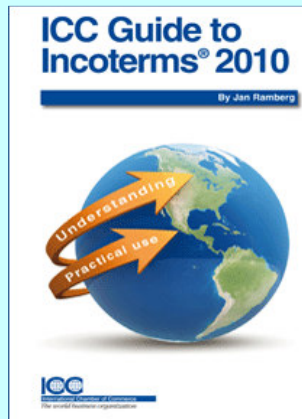
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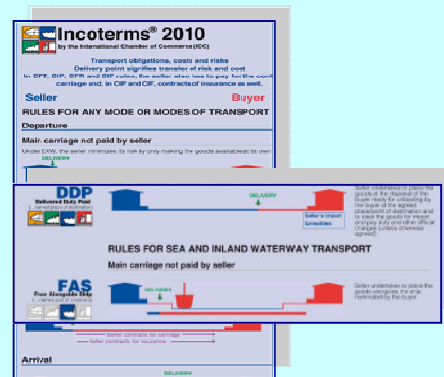
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